Howard Suamico Business and Professional Association

Board of Directors Meeting
Wednesday, October 13th, 2021 – 8-9:30 a.m.
Howard Suamico School District Office

I. Call to Order – Ilya Dayter, President

Board Members:		Ad Hoc
Brian Peterson	Nick Klimek	Julie Gerczak- excused
Ilya Dayter	Ryan Tachick/Dylan Wenzel	Kimberly Uelmen
Cindy Schmidt	Katie Presser	Alex Kaker-IP
Mallory Cornelius		Bob Strazishar
James Lewis -		Dave Weise Paul Evert
Conner Larsen		Jamie Hanner
Jim Knopf		Leah Hackmaster (for Alex Kaker)
Tom VandenHeuvel		Kim Decur
Damian LaCroix - excused		

*11 board members needed to vote

- I. Call to Order
 - a.
- II. Meeting Approval by Board of Directors
 - a. September 2021 minutes
- III. Secretary's Report
- II. Treasurer's Report
 - a. Newspaper -
 - b. Operating -
 - c. Charitable:
 - d. IRS is looking into 2018 tax return. IRS received Connor's verified letter and the IRS replied saying they need more time. It is in the IRS's hands.
 - e. Connor suggest transferring funds from newspaper to operating accounts
 - i. Delay back of page instead (per Nick)
 - 1. Most in favor
 - f. Regarding dues, Bob will research and bring back two options.

- Based on survey of dues for area business associations/chambers of commerce, the following recommendations
 - 1. Annual membership (regular) \$139 \$0 initiation fee
 - a. Transitioning out of initiation fee may be tricky as members have already paid
 - i. Possibly do this slowly over a 3 year period by decreasing fee
 - b. Or prorate fee based on when member joins
 - 2. Annual membership (non-profit) \$99 \$0 initiation fee
 - a. Will have to define what non-profit is
 - i. Possible definition: Must be tax-exempt entity
 - 3. Members receive listing in Business Directory on back page of monthly Community bulletin plus \$XXX credit towards one ad
 - 4. Community Bulletin ad in any month in 2022 (except August and December)
 - 5. Directory listing on HSBPA's website
 - 6. Social media shares through HSBPA's Facebook page
 - a. 1008 followers as of today
- ii. Possible idea of referral program
 - a. Free ad with referral of new member
- iii. Future application and renewal forms may be revamped
 - 1. Cindy, Jim, Jim, Katie, Bob and Nick to meet via Zoom to work on new verbiage for renewal forms
 - 2. Katie will email previous form prior to meeting

IV. President's Comments -

- a. Truyman Haase Zahn Insurance Group
 - i. This business is located in a home in Suamico. Physical locations in Seymour and Appleton. We are holding on this decision until more research is complete.
- V. Community Reports
 - a. Village of Howard Paul Evert

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- b. Village of Suamico Alex Kaker
 - i. ATV/UTV ordinance update
- c. Howard-Suamico School District Kimberly

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- d. Greater Green Bay Convention & Visitors Bureau From Julie
- VI. Committee Reports
 - a. Programs Member Resources
 - i. Notices to be sent October 1, 2021.
 - b. September Event Wine Tasting

i.

- c. Casino Night
 - i. Planning for March 10, 2022 at Townline. Idea: email and mail invites.
 - ii. Scholarships dollar amounts are determined after we know the revenue from Casino Night.
- d. Gift Certificates
- e. Nominations
 - i. None.
- f. Newspaper Bob S.
 - i. Goal: bring life back to the newspaper.
- g. New Business
 - i. For next time, if a board member sends a proxy, should that person be the board member or should that person become ad hoc?